# RLI TARGET PROFESSIONALS

# **RLI Target Professionals**

MISCELLANEOUS PROFESSIONAL LIABILITY RLI PROFESSIONAL SERVICES GROUP



No matter how diligent you try to be, occasionally a client will take action against you for services rendered. Whether it is for negligent acts, errors or omissions in the performance of professional services, the RLI Target Professionals policy can help. Designed to protect professional service firms with revenues below \$15 million, our expereienced team of underwriters focus on solving difficult problems with innovative solutions to meet your specific insurance needs. AT RLI, WE'RE DIFFERENT...AND THAT'S GOOD FOR YOU.

# OUR TARGETED RISKS INCLUDE, BUT ARE NOT LIMITED TO:

# MANAGEMENT SERVICE FIRMS

- Advertising Agencies
- Employment/Staffing Agencies
- HR Consultant
- Risk Managers
- · Management Consultants
- Marketing Consultants
- · Media/PR Consultants

# FINANCIAL SERVICES FIRMS

- · Billing Service
- Bookkeepers
- Claims Adjusters

# **EDUCATIONAL FIRMS**

- Educational Consultants
- Seminar Conductors
- Training Specialists
- Tutors

## LEGAL SUPPORT FIRMS

- Arbitrators
- · Court Reporters
- Expert Witnesses
- Mediators
- Paralegals

# **REAL ESTATE FIRMS**

- Property Managers
- · Real Estate Consultants

## PERSONAL SERVICE FIRMS

- Caterers
- Event/Meeting Planners
- · Fitness Instructors
- Pet Groomers
- Travel Agents
- Wedding Planners

# FOR MORE INFORMATION:

#### Kevin Dahlke

Kevin Dahlke Insurance Brokerage, Inc. 619-287-6813 kevin@dahlkeinsurance.com www.dahlkeinsurance.com

Jason Dahlke

jason@dahlkeinsurance.com

RLI is rated A+ by A.M. Best;
A+ by Standard and Poor's;
and is one of only four
property-casualty insurers
(out of 3,100) to be named on the Ward's 50
every year since its inception in 1991.



# POLICY FORM FEATURES AVAILABLE TO MOST CLASSES:

- · Defense outside the limit
- 75/25 consent to settle provision
- · Third party discrimination coverage
- Personal injury coverage
- · Full prior acts
- · Punitive damages coverage, where insurable
- · Marital estate coverage
- · Disciplinary proceeding coverage
- Independent contractor coverage
- \$5 million limit capacity
- Minimum premium \$995
- Minimum deductible \$0

Most classes will be eligible for the RLIPack and RLIComp suite of products in the future.

The above features are representative of the types of coverages offered by RLI, which may vary with each individual policy. The actual coverages, terms and conditions will be set forth in the insurance policy.

# RLIPack BUSINESS OWNERS POLICY LIABILITY COVERAGE

**Automatic Coverage Provided With Design Professionals Liability Enhancement** 

# **Medical Payments**

\$10,000 limit included

#### First Aid And Good Samaritan Services

## Damage To Premises Rented To You

\$1,000,000 limit—perils expanded to include fire, water, smoke, lightning and explosion

# **Non-Owned Watercraft Liability**

For watercraft up to 75 feet

#### **Canoes And Rowboats**

Liability for owned non-motorized boats

# **Aircraft Chartered With Crew**

# Per Project And Location General Aggregate

# **Electronic Data Liability**

Removes exclusion for damage to electronic data if resulting from property damage

# **Newly Acquired Or Formed Organizations**

Automatic coverage for 180 days

## **Unnamed Partnerships And Joint Ventures**

Covers named insureds liability—excess basis

#### **Blanket Additional Insureds**

Lessors of premises and leased equipment State or political subdivisions permits for premises or operations

Clients and any other organization based on contract

- Primary and non-contributory wording
- Waiver of subrogation

# **Waiver Of Subrogation**

Blanket based on contract

# **Amended Personal And Advertising Injury**

Expanded to include electronic material

# **Amended Insured Contract**

Expanded to include railroad easement

# **Amended Bodily Injury**

Definition expanded to include mental anguish

# Optional Liability Coverage Endorsements Available

# **Hired And Non-Owned Auto Liability**

Separate limit of liability-excess basis

# **Hired Car Physical Damage**

Up to 14,000 lbs GVR, ACV up to \$60,000 limit, \$1,500 for loss of use and temporary transportation expenses, \$250 deductible

# **Scheduled Additional Insured Endorsement**

Primary and non-contributory wording Waiver of subrogation

## Foreign Liability Endorsement

Expands coverage for suits brought outside of coverage territory

## **Watercraft Liability Endorsement**

Owned watercraft up to 26 feet

**Employee Benefits Liability** 

Stop Gap Liability For Monopolistic WC States

**Notice Of Cancellation To Designated Entity** 

# RLIPack EXCESS LIABILITY COVERAGE

# Follow Form With Underlying For The Following Coverages:

# **General Liability**

Who is an insured Watercraft—owned and non-owned Coverage territory Expenses outside the limit Contractual liability

# **Auto Liability**

Owned and non-owned Uninsured/underinsured—when not rejected (Only in Florida, Indiana, New Hampshire, Louisiana, Vermont, West Virginia, Wisconsin)

# **Employers Liability**

# **Employee Benefits Liability**

# Optional Excess Liability Coverage Endorsement Available

# RLIPack For Design Professionals Excess Liability Enhancement

Per project or per location aggregate limit Primary and non-contributory for additional insureds Blanket waiver of subrogation as required by contract

**Notice Of Cancellation To Designated Entity** 

# RLIPack AUTO COVERAGE

# Coverage Provided With Optional RLIPack® Business Auto Enhancement

### **Broad Form Named Insured**

Newly acquired entities—up to 180 days

# **Employees As Insureds**

Covers your employees as insureds while driving their own cars on company business

# **Blanket Additional Insured**

As required by contract—primary and non-contributory basis

# **Blanket Waiver Of Subrogation**

As required by contract

# **Employee Hired Autos**

Covers your employees when they rent autos in their own name while on company business

# **Fellow Employee Coverage**

Removes exclusion for bodily injury to a fellow employee when all employees are covered by workers compensation

# Auto Loan/Lease Gap Coverage

For a total loss pays the outstanding balance of a lease or loan

#### Glass Repair—Waiver Of Deductible

Deductible is waived when glass is repaired vs. replaced

# Hired Auto Physical Damage—Loss Of Use

Up to \$1,500 for amounts you are obligated to pay the lessor or rentor for their loss of use

# Hired Car—Worldwide Coverage

Expands coverage territory for liability to anywhere in the world when cars are rented for 30 days or less—excess basis

# **Temporary Transportation/Rental Car Expenses**

Up to \$1,500 for rental expenses incurred due to physical damage to a covered auto

## Amended Bodily Injury Definition—Mental Anguish

Redefines bodily injury to include resulting mental anguish

#### Airbag Coverage

Covers accidental airbag discharge due to mechanical or electrical breakdown.

# Amended Insured Contract Definition—Railroad Easement

Removes exclusion for work done within 50 feet of a railroad

# Coverage Extensions—Audio, Visual And Data Electronic Equipment

Coverage for equipment when it is permanently installed

# Notice Of And Knowledge Of Occurrence

Amended to clarify that prompt notice is to be given when the loss is known by you as owner, a partner, executive officer or insurance manager

# **Personal Effects Coverage**

Up to \$400 for personal items lost due to a total theft

#### **Unintentional Errors And Omissions**

Clarifies that your rights for coverage are not prejudiced when you unintentionally omit or make an error in providing us information

## **Hired Auto Physical Damage Coverage**

Up to \$60,000 for damage to hired/rented vehicles if owned vehicles are covered for physical damage

# **Towing Coverage**

Up to \$750 for towing and labor for all autos caused by a covered cause of loss. A \$250 deductible applies to trucks.

# RLIComp COVERAGE

Workers Compensation Policy Highlights For Design Professionals

# Waiver Of Subrogation

Blanket and scheduled versions are available

### **Notice Of Cancellation To Designated Entity**

Available as an option to fulfill client contract requirements

## **Employers Liability Increased Limits**

Up to \$1 million available

#### USL&H

Available on an "if any" basis and up to 10% of payroll

# **Premium Audit**

Streamlined process specifically designed for architects, engineers and surveyors

The above features are representative of the types of coverages offered by RLI, which may vary with each individual policy. The actual coverages, terms and conditions will be set forth in the insurance policy.

# **Depend on RLI**

# COVERAGE FOR PROFESSIONAL SERVICE FIRMS



# WHAT YOU CAN EXPECT WITH RLI AS YOUR PARTNER:

- · A coordinated, complete insurance solution
- Our professional liability, commercial property & casualty, automobile, and workers' compensation programs interlock to provide you with the most integrated and comprehensive protection available. You no longer have to worry about the coverage gaps inherent with disconnected programs. You can also reduce the administrative burden by placing all lines of insurance with a single carrier and receive the benefit of package discounts.
- Flexible underwriting design As your nimble partner, we rapidly adapt our coverage offerings to keep pace with your changing needs. As you look for new opportunities in a challenging marketplace, RLI can quickly revise your insurance program to meet your contractual demands.
- Extensive risk management resources From onsite consulting to contract review, real-time loss data, interactive online tools, webinars, and training programs approved for continuing education credits, RLI stands above the rest. If you're interested in promoting safe practices, reducing exposure, and controlling your total cost of risk, we provide the tools you need.
- Expert claims handling with choice of counsel – Our claims specialists and litigation managers are among the most experienced in your industry. Because of our specialization, we quickly benchmark your case against similar cases. We understand trends and

expected claim developments, allowing us to more accurately project costs and influence positive outcomes. In cases that involve litigation, we allow broad policyholder discretion in choosing the right A&E legal expert.

# Reliable strength and stability

- RLI has been awarded an A+ rating by A.M. Best and Standard and Poor's. We've also been named to Ward's 50® Top P&C Performers list for financial strength and stability every year since the list's inception. Unlike some insurers with fickle appetites, we have a proven track record of niche program stability since 1961. We'll be here for professional firms today and tomorrow – just as we've demonstrated unwavering dedication and stability for the construction, surety, and professional liability markets for several decades.

# FOR MORE INFORMATION, CONTACT:

# Kevin Dahlke

Kevin Dahlke Insurance Brokerage, Inc. 619-287-6813 kevin@dahlkeinsurance.com www.dahlkeinsurance.com

# Jason Dahlke

jason@dahlkeinsurance.com

